

Hyatt Regency San Francisco Downtown SOMA

Property Marketing & Sustainability Report

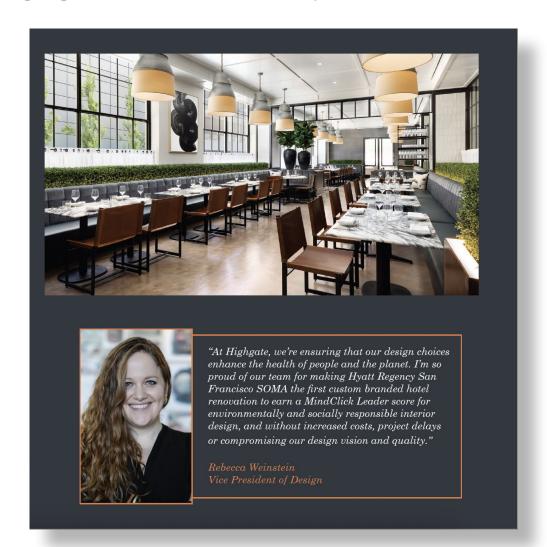
2022-2023



MindClick Ratings and Impact Analysis:



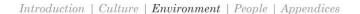
Highgate Hotels ESG Report



- "At Highgate, we're ensuring that our design choices enhance the health of people and the planet."
- Team used MindClick's product ratings and decision analytics to choose products.

Outcome:

- 60% of products made from sustainably sourced materials (recycled, sustainably harvested, rapidly renewable)
- Reduced scope 3 carbon emissions equivalent to planting 1.1 million new trees
- Products produced in factories following highest standards set by UN Convention on Fair Labor Practices and Human Rights







ModernHaus Soho (New York, New York, U.S.)

SUPPLY CHAIN

During major renovation and construction projects, Highgate engages with key partners to actively source sustainable materials and implement efficiencies. Highgate's Vice President of Sustainability and the Design & Construction team collaborate to establish best practices focused on diverting furniture liquidation and minimizing construction waste. Highgate also partners with MindClick to audit the business practices of our furniture, fixtures and equipment (FF&E) vendors.



"As we intensify our focus on environmental and social responsibility, it is pivotal in everything we do. Not only are we adamant about improving our process of delivering incredible hotels by partnering with like-minded companies; we are also focused on creating a ripple effect of values-driven change across the design and construction community at large."

 $\label{eq:paul McElroy} Paul\ \textit{McElroy} \\ \textit{Executive Vice President, Highgate Design} + \textit{Construction} \ | \ \textit{LUCID}$

2022 ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

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RESPONSIBLE SOURCING



We are increasing responsible sourcing with a focus on human rights, climate change, deforestation, waste, public health, resource scarcity, biodiversity and animal welfare.

GOAL

Responsibly source key products, including a goal to source 100% cage-free shell eggs and egg products globally by 2025.









SEAFOOI

EGGS



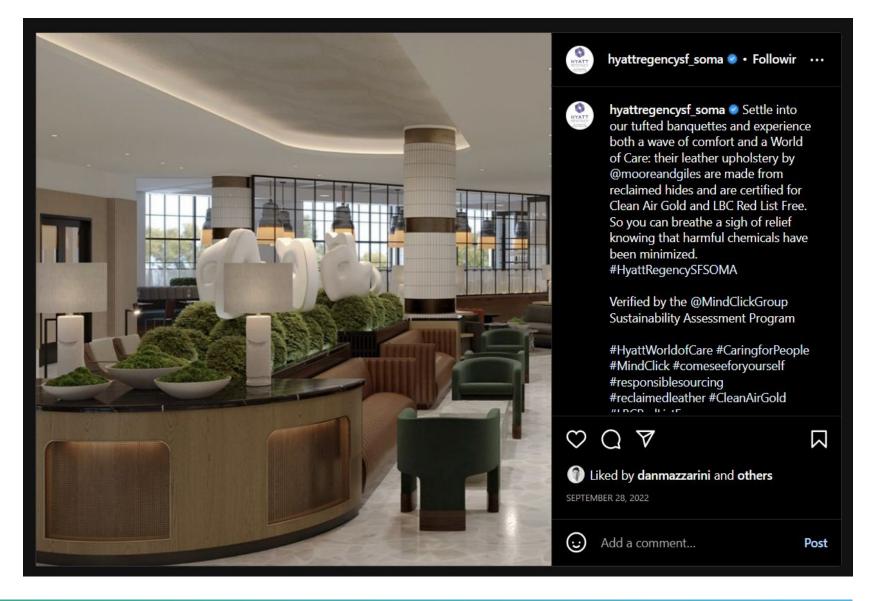
Continued to engage managed and franchised properties on using cage-free eggs while addressing supply chain issues. In 2021, 57% of the shell eggs and 52% of the egg products used in managed hotels in the U.S. were cage-free. For managed hotels in Western Europe, 51% of eggs were cage-free based on available data.



Hyatt Regency San Francisco Downtown SOMA achieved a leading score from the MindClick Sustainability Assessment Program for using sustainably harvested and rapidly renewable materials in property renovations.



Hyatt Regency San Francisco Downtown SoMa - Bringing A New Approach to Hotel Sustainability

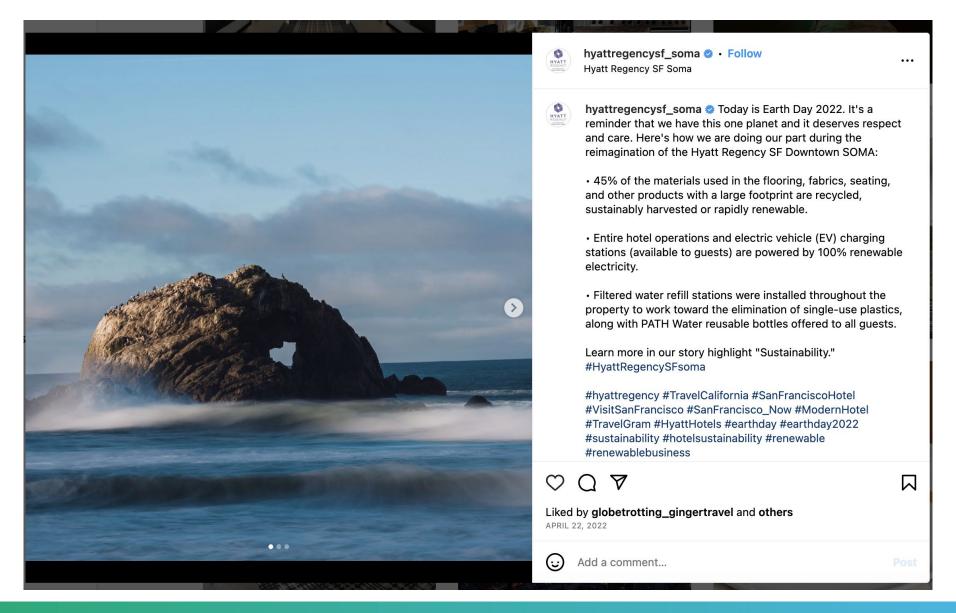




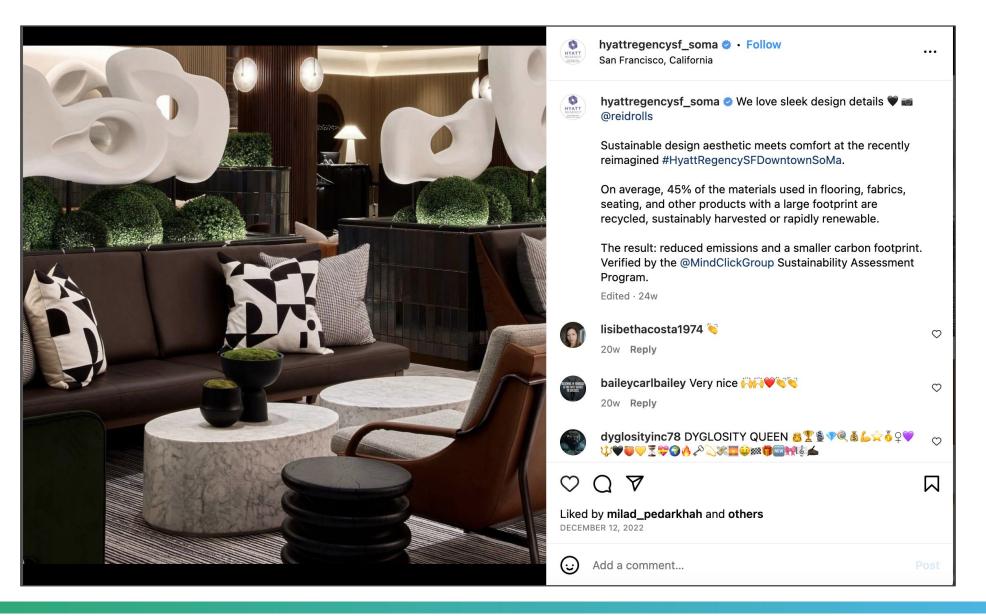
A Positive Impact Story for the Guests



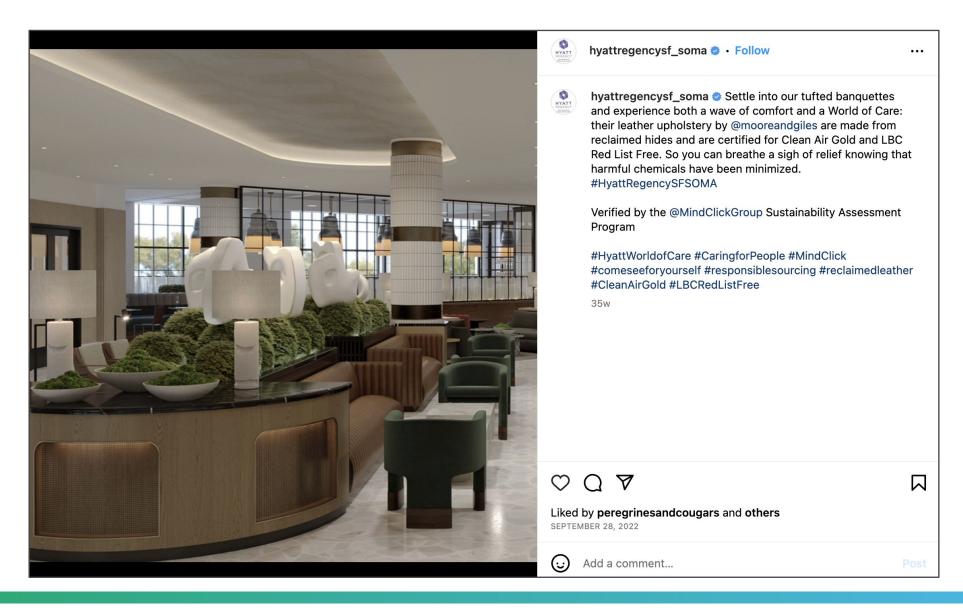




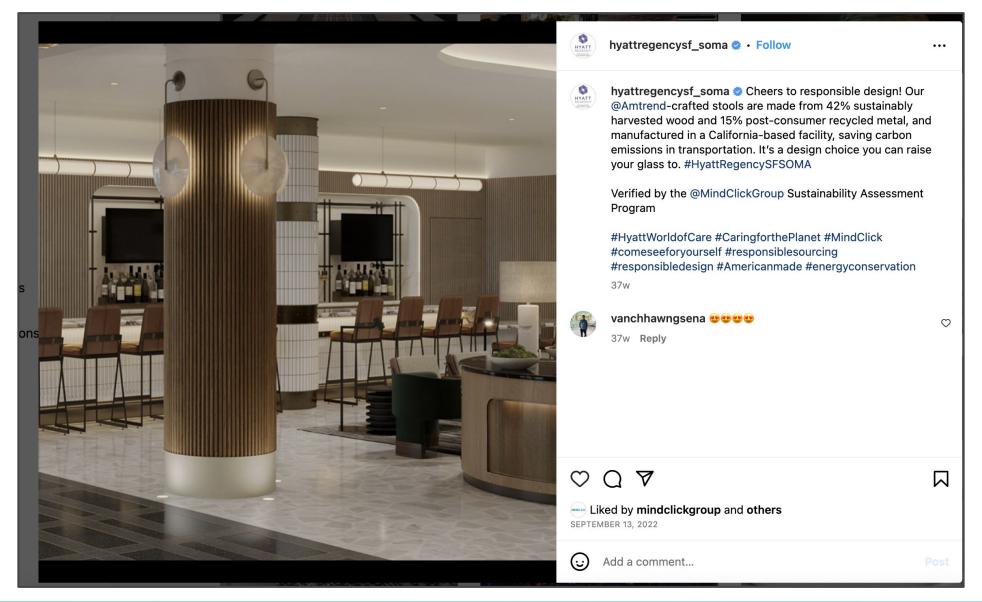




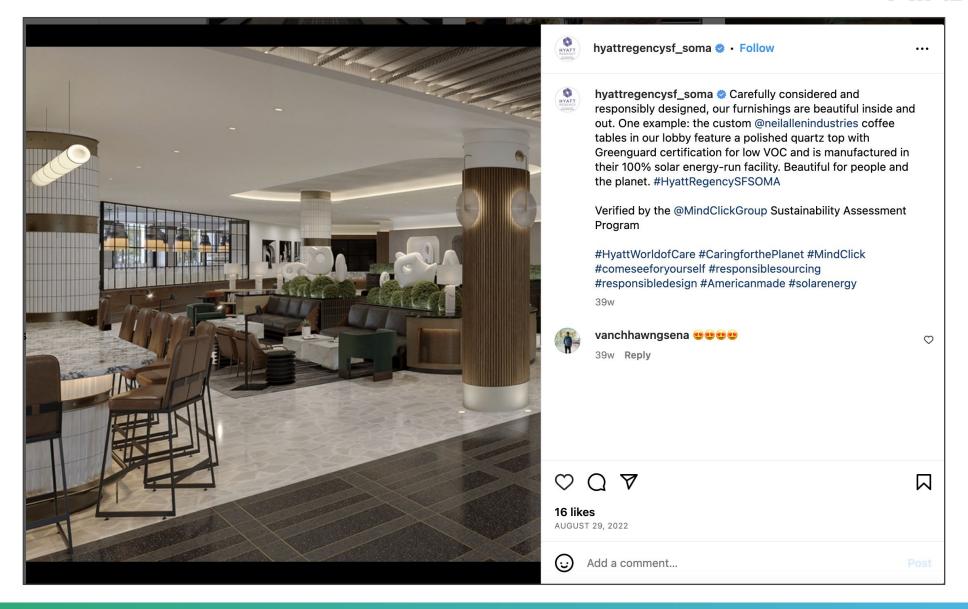




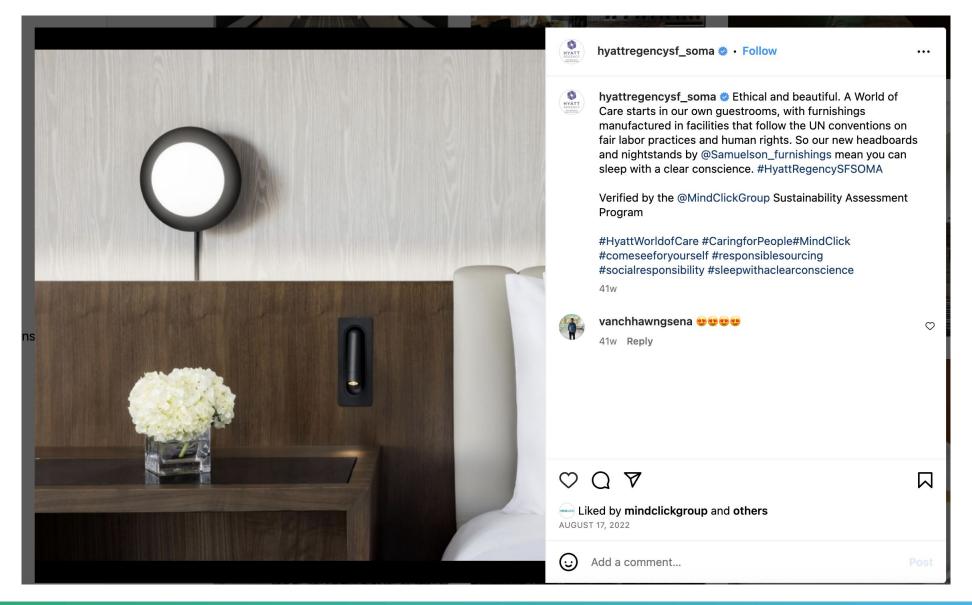




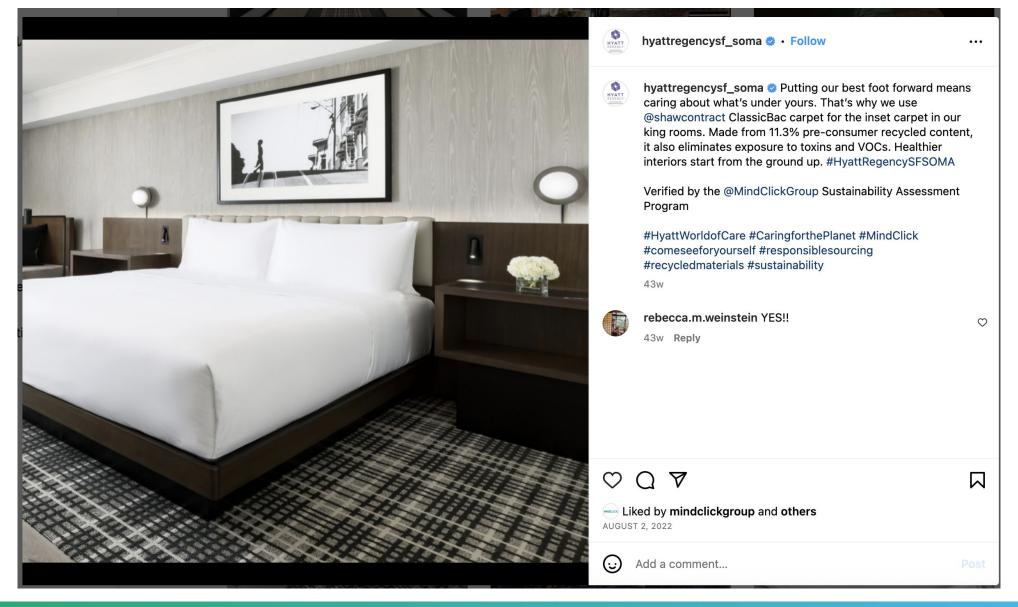




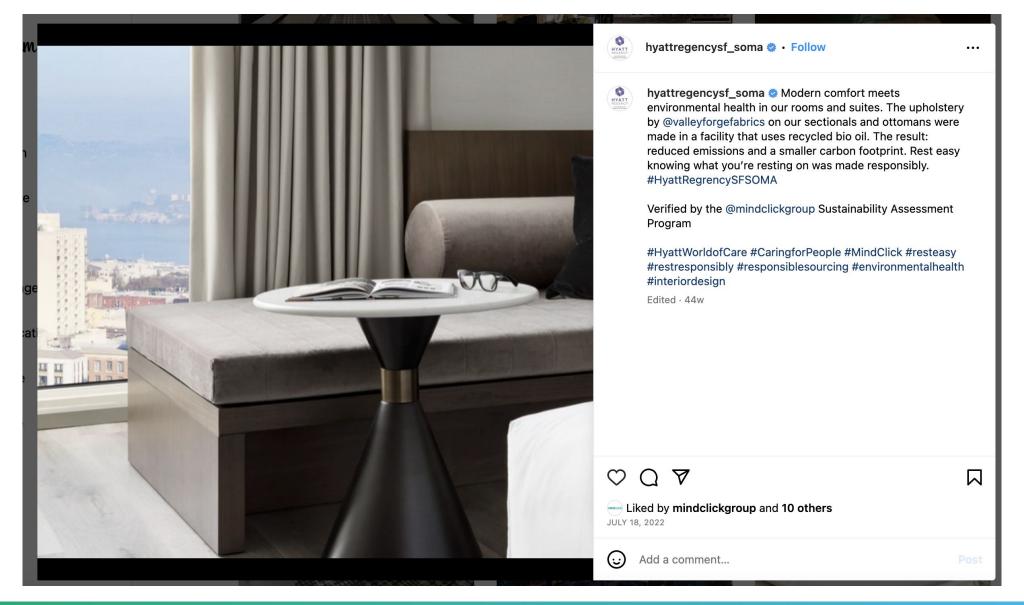




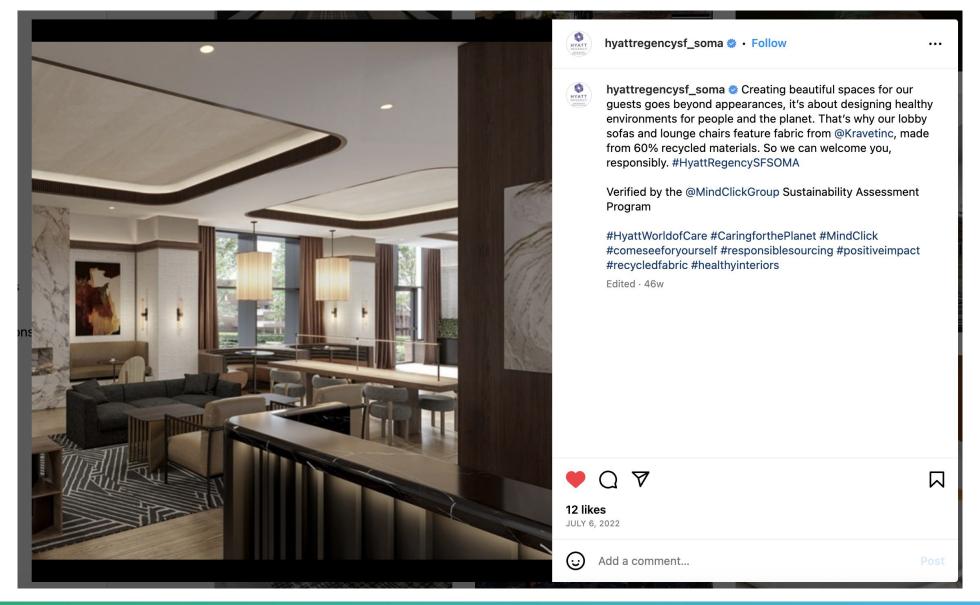






















Products Hotels Buy Have Tremendous Impact Industry-wide



80% of their carbon footprint is in the supply chain

Impact of the supply chain is approximately 58x - 500x that of annual operations

Hyatt Regency San Francisco Case Study:



The embodied carbon (manufacturing) of the products chosen was **36% below the average**, a reduction equal to:

Supply chain



5,689 less cars on the road each year



2,971,035 gallons of gasoline



64,714,681 lbs of concrete



If Highgate were to reduce operational carbon by 36% in the hotel for one year, it would be the equivalent of:

Operations



97 less cars on the road each year *



50,889 gallons of gasoline*



1,103,047 lbs of concrete*

Impact of BHDM's selection of carpet, fabrics, flooring, upholstered seating, and wallcoverings from MindClick rated vendors

*Based on independent calculations of the operational carbon of a 200 room, 4 star hotel in San Francisco



The ROI of ESG Focused Interior Design & Purchasing

Guest surveys yielded a 150% increase¹ in satisfaction and loyalty amongst guests made aware of interior furnishings that support people and planet.



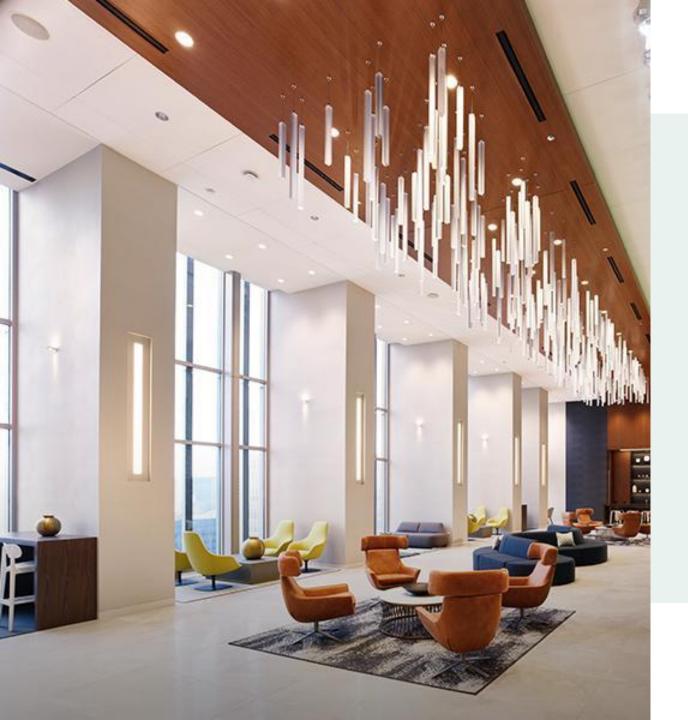
"I think it's a great idea. The fact that so much thought was put into the design and incorporation of eco-friendly material. As we move forward, we need to be more conscious of our environment.



"I think that if I was choosing between two hotels, that would definitely be a factor that would outweigh another hotel."



"It's good to know that everything is good for the environment. You don't want to stay somewhere and think that you're harming other people by your vacation."



THANK YOU

JoAnna Abrams

CEO MindClick jabrams@mindclick.com 310-592-5140